

Content Marketing

Relevant, Helpful, and Optimized



In these modern times, customers are expecting businesses to provide them with helpful, high-quality, and consistent content. Therefore, Content Marketing is an essential tool for all businesses to answer audiences' questions, build trust and connect with them, improve conversion rates, and generate qualified leads.

The advantage of a well-thought Content Marketing Strategy is that it doesn't interrupt audiences' day-to-day with unwanted or irrelevant promotional material. Instead, it provides them with valuable and relevant content that educates and informs them, according to their buyer personas and where they stand in their buyer's journey.

How Can I Help?

With my strong experience in managing content marketing for a wide range of B2B and B2C businesses from diverse industries, and my solid background in media and communications; I will help you create an engaging, relevant, and optimized content, that is targeted to both your audience's needs and your business objectives. With full capabilities to create excellent content in both English and Arabic.



The Content Marketing Service Covers:

- Structuring and Implementing Content Marketing Strategy.
- Content Writing (English and Arabic).
- Website Content Editing.
- Social Media Posts and Ads Content.
- B2B Content (Service/Product Guides, Brochures, Case Studies, etc...).
- Blogs.
- Specialized and Educational Articles.
- Content Optimization (for both Users and Search Engines).

Key Benefits of Content Marketing

Growing Audience Retention

It helps capturing audience's attention, providing them with a positive experience, encouraging them to come back for more, and reinforcing a positive brand impression. It plays a significant in improving your brand reputation and awareness.

Building Trust and Authority

Valuable and helpful content that shows up at the right place and time can help you gain the trust of your audience. It can establish your business as a credible and trustworthy source of information, and help you build your authority online.

Supporting SEO Efforts

If people found your content useful, they will share it on social media and other websites. Other websites linking to your sites (creating backlinks) will help you generate more organic search traffic and rank higher in search engines.

Assisting Through All Stages of the Buyer's Journey

Your job is to provide relevant and valuable content to help guide and nurture your leads, and answer their questions through the different stages of the buyer's journey (Awareness Stage, Consideration Stage, and Decision Stage).

Generating Leads

Content Marketing can help you generate leads by guiding audiences who view your content to a landing page through calls-to-action (CTAs) that are placed logically and smartly in your content.

Improving Conversions

Helpful and relevant content with CTAs included can give your audience the information they need to make an educated purchasing decision, help them follow the conversion path you've created, and even influence their decision-making.

Contributing to All Digital Marketing Efforts

Whether you are planning to target your audience with social media marketing, email marketing, PPC ads, SEM, or blog posts, you need to create high-quality and engaging content as part of all of these digital marketing efforts.

I strongly believe that creating content that is helpful and valuable to your targeted audience is the key to content marketing success.

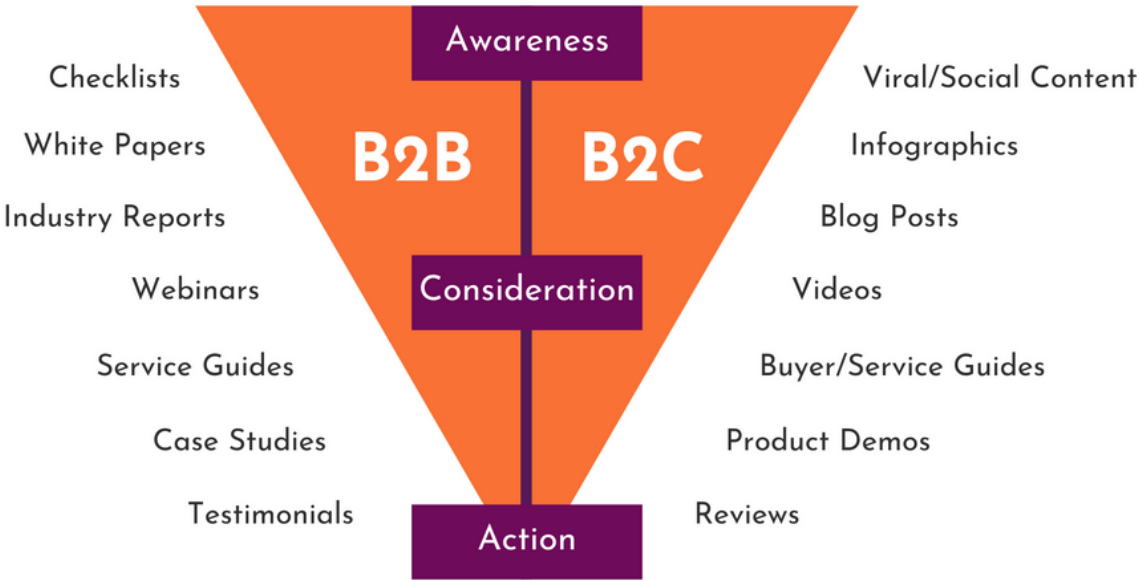
In order to do that, you have to accurately identify your audience's needs and interests, where they stand in their buyer's journey, and the right channel to deliver the content.

Then, you will be able to provide content that will attract, engage, retain, and convert your audience into customers.

B2B Content Marketing vs. B2C Content Marketing

B2B (Business-to-Business) buyer's journey is different than the B2C (Business-to-Consumer) buyer's journey, regarding the length of the sales cycles, and the number of decision-makers involved. Accordingly, the type and form of the required content for B2B Marketing varies for that which is required for B2C Marketing.

Content for the Buyer's Journey



Integrated Digital Marketing Solutions for Ultimate Efficiency

While I offer Content Marketing as a stand-alone service, I also provide it as a component of Integrated Digital Marketing Solutions, to ensure that your business is covering all the digital marketing basis, seizing all growth opportunities, and getting the best results.

The Integrated Digital Marketing Solutions Incorporate:

- Digital Marketing Research.
- Digital Marketing Strategy.
- Search Engine Marketing (SEM).
- Social Media Marketing.
- Inbound Marketing.
- Content Marketing.



Extra Convenience with Online and Remotely Managed Services



Since we are living in a dynamic and digital world, and taking into consideration the current health and safety concerns; all of my services can be provided and fully managed online and remotely, with the ability to work alongside your in-house team as a partner or individually, in order to achieve your business goals, whatever the finish line looks like for you.

Google Ads Professional Certified



HubSpot Inbound Marketing Certified



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Digital Marketing

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